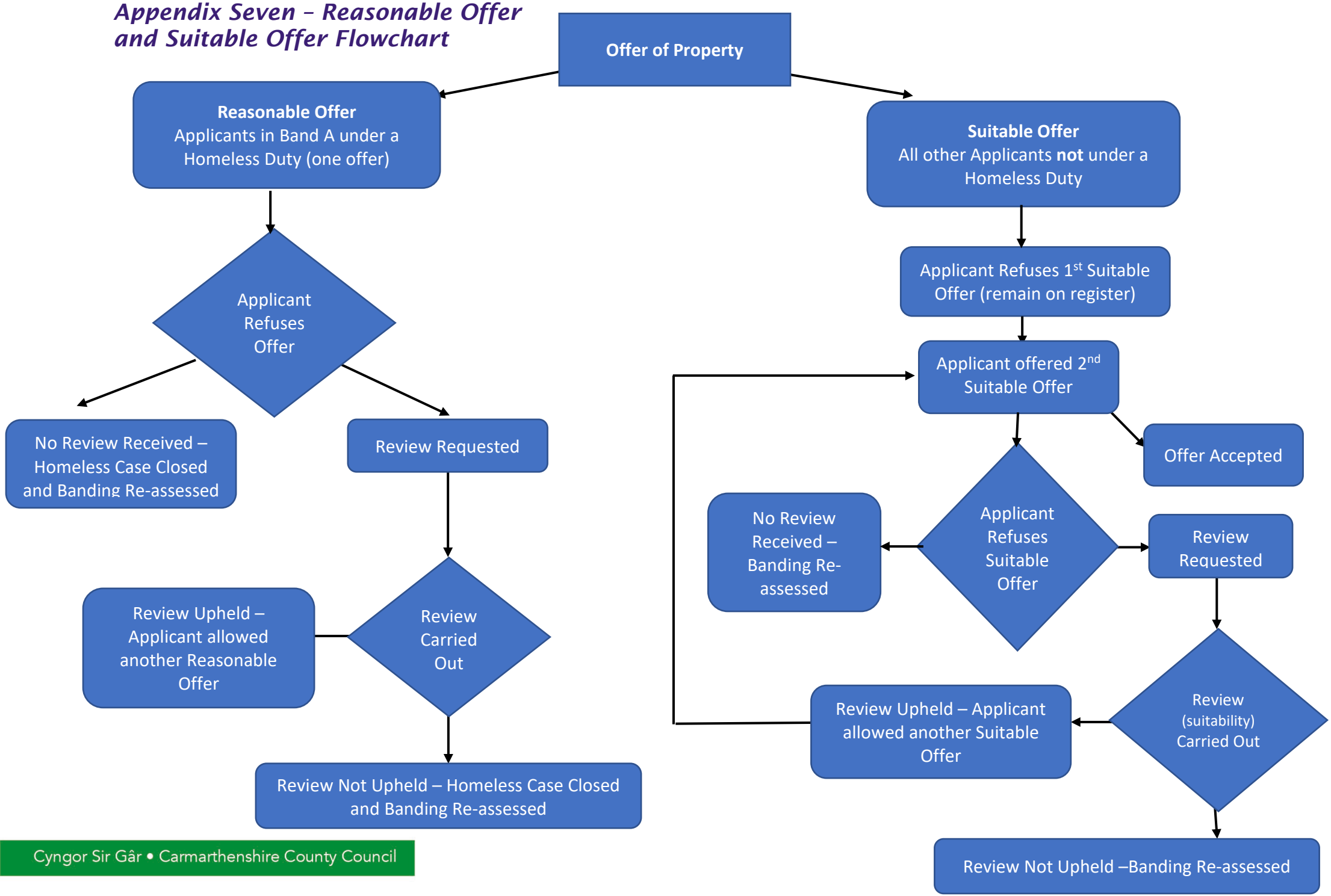Appendix Seven – Reasonable Offer and Suitable Offer Flowchart